

Recipe for success

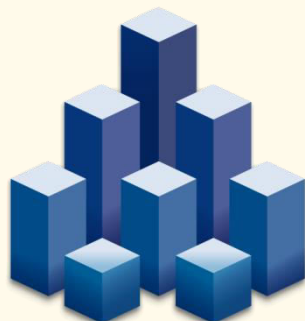
3D TRADING

Top 50 Futures Trading Rules

In recognition by
Geva Gazit



Special expense by



Geva Gazit
3D Trading

introduction

Five hundred experienced futures brokers were asked what caused most futures traders to lose money. Their answers reflected the trading experience of more than 10,000 futures traders.

You may recognize some of your strengths and weaknesses. Many of the reasons given are very similar from broker to broker. The repetitions stand to demonstrate that, alas, many futures traders lose money for many of the same reasons.

Perhaps the statements of these experienced brokers can help you in the sometimes fickle, often intricate, and always interesting marketplace of futures trading. Here is what they said.

number

1

Many futures traders trade without a plan. They do not define specific risk and profit objectives before trading. Even if they establish a plan, they "second guess" it and don't stick to it, particularly if the trade is a loss. Consequently, they overtrade and use their equity to the limit (are undercapitalized), which puts them in a squeeze and forces them to liquidate positions. Usually, they liquidate the good trades and keep the bad ones.

number

2

Many traders don't realize the news they hear and read has, in many cases, already been discounted by the market.

number

3

After several profitable trades, many speculators become wild and nonconservative. They base their trades on hunches and long shots, rather than sound fundamental and technical reasoning, or put their money into one deal that "can't fail."

number

4

Traders often try to carry too big a position with too little capital and trade too frequently for the size of the account.

number

5

Some traders try to "beat the market" by day trading, nervous scalping, and getting greedy.

number

6

They fail to pre-define risk, add to a losing position,
and fail to use stops.

number

7

They frequently have a directional bias; for example, always wanting to be long.

number

8

Lack of experience in the market causes many traders to become emotionally and /or financially committed to one trade and unwilling or unable to take a loss. They may be unable to admit they have made a mistake, or they look at the market on too short a timeframe.

number

9

They overtrade.

number

10

Many traders can't (or don't) take the small losses. They often stick with a loser until it really hurts, then take the loss. This is an undisciplined approach. A trader needs to develop and stick with a system.

number

11

Many traders get a fundamental case and hang onto it, even after the market technically turns. Only believe fundamentals as long as the technical signals follow. Both must agree.

number

12

Many traders break a cardinal rule: "Cut losses short. Let profits run".

number

13

Many people trade with their hearts instead of their heads. For some traders, adversity (or success) distorts judgment. That's why they should have a plan first and stick to it.

number

14

Often traders have bad timing and not enough capital to survive the shake out.

number

15

Too many traders perceive futures markets as an intuitive arena. The inability to distinguish between price fluctuations which reflect a fundamental change and those which represent an interim change often causes losses.

number

16

Not following a disciplined trading program leads to accepting large losses and small profits. Many traders do not define offensive and defensive plans when an initial position is taken.

number

17

Emotion makes many traders hold a loser too long.
Many traders don't discipline themselves to take small
losses and big gains.

number

18

Too many traders are under-financed and get washed out at the extremes.

number

19

Greed causes some traders to allow profits to dwindle into losses while hoping for larger profits. This is really a lack of discipline. Also, having too many trades on at one time and overtrading for the amount of capital involved can stem from greed.

number

20

Trying to trade inactive markets is dangerous.

number

21

Taking too big a risk with too little profit potential is a sure road to losses.

number

22

Many traders lose by not taking losses in proportion to the size of their accounts.

number

23

Often, traders do not recognize the difference between trading markets and trending markets.

number

24

Lack of discipline is a major shortcoming. Lack of discipline includes several lesser items; i.e., impatience, need for action, etc. Also, many traders are unable to take a loss and do it quickly.

number

25

Trading against the trend, especially without reasonable stops, and insufficient capital to trade with and/or improper money management are major causes of large losses in the futures markets; however, a large capital base alone does not guarantee success.

number

26

Overtrading is dangerous and often stems from lack of planning.

number

27

Trading very speculative commodities is a frequent mistake.

number

28

There is a striking inability to stay with winners. Most traders are too willing to take small profits and, therefore, miss out on big profits. Another problem is undercapitalization; small accounts can't diversify, and can't use valid stops.

number

29

Some traders are on an ego trip and won't take advice from another person; all trades must be their ideas.

number

30

Many traders have the habit of not cutting losses fast and getting out of winners too soon. It sounds simple, but it takes discipline to trade correctly. This is hard whether you're losing or winning.

number

31

Many traders overtrade their accounts. Futures traders tend to have no discipline, no plan, and no patience. They overtrade and can't wait for the right opportunity. Instead, they seem compelled to trade every rumor.

number

32

Staying with a losing position because a trader's information (or worse yet, intuition) indicates the deteriorating market is only a temporary situation can lead to large losses.

number

33

Lack of risk capital in the market means inadequate capital for diversification and staying power in the market.

number

34

Some speculators don't have the temperament to accept small losses in a trade or the patience to let winners ride.

number

35

Greed, as evidenced by trying to pick tops or bottoms, is a frequent error.

number

36

Not having a trading plan results in a lack of money management. Then, when too much ego gets involved, the result is emotional trading.

number

37

Frequently, traders judge markets on the local situation only, rather than taking the worldwide situation into account.

number

38

Speculators allow emotions to overcome intelligence when markets are going for them or against them. They do not have a plan and follow it. A good plan must include defense points (stops).

number

39

Some traders are not willing to believe price action,
and thus trade contrary to the trend.

number

40

Many speculators trade only one commodity.

number

41

Getting out of a rallying commodity too quickly or holding losers too long results in losses.

number

42

Trading against the trend is a common mistake. This may result from overtrading, too many day trades, and undercapitalization, accentuated by failure to use a money management approach to trading futures.

number

43

Often, traders jump into a market based on a story in the morning paper; the market many times has already discounted the information.

number

44

Lack of self-discipline on the part of the trader and / or broker creates losses.

number

45

Futures traders tend to do inadequate research.
Traders don't clearly identify and then adhere to risk
parameters; i.e., stops.

number

46

Most traders overtrade without doing enough research. They take too many positions with too little information. They do a lot of day trading for which they are undermargined; thus, they are unable to accept small losses.

number

47

Many speculators use "conventional wisdom" which is either local, or "old news" to the market. They take small profits, not riding gains as they should, and tend to stay with losing positions. Most traders do not spend enough time and effort analyzing the market, and / or analyzing their own emotional make ups.

number

48

Too many traders do not apply money management techniques. They have no discipline, no plan. Many also overstay when the market goes against them, and won't limit their losses.

number

49

Many traders are undercapitalized. They trade positions too large, relative to their available capital. They are not flexible enough to change their minds or opinions when the trend is clearly against their positions. They don't have a good battle plan and the courage to stick to it.

number

50

Don't make trading decisions based on inside information. It's illegal, and besides, it's usually wrong.

conclusion

Discipline and mental control

Success in futures trading as in other derivatives of the capital market is quite possible.

A professional trader always works according to a predetermined trading plan, a program that has examined and a situation that statistically enables the production of a positive expectancy, and no less important that it is suitable for itself in terms of character.

You have noticed that most of the brokers' comments have focused on setting a correct stop and the ability to interrupt positions loses quickly. That is, discipline and mental control, working according to the trading plan that you set up in advance.

Most of the energy to invest in trading is about yourself, the merchant. To succeed in trading over the years, focus on knowing how not to lose and not to make a lot of money fast. The ability to prevent losses or cut losses quickly will immediately change your financial expectation and allow you to move beyond positive expectation quickly.

The sentence "fast loss section and let profit run" easy to say, much harder to implement. So focus on making the equation to your advantage.



Geva Gazit – CEO Geva International Trading
An active futures trader, mentor, coach, and senior lecturer
Born in 1967, grew up in Tel Aviv and lives happily in Israel.

He began his trading with a basic course on “Portfolio Management and Technical Analysis” and at the end of the course decided to study the field of investment and trade thoroughly and deeply. Over the years, he continued with courses on daily and intraday trading in stocks, futures trading, forex and options.

“I thought that only those who studied economics or good in maths could succeed ... I soon discovered that trading in the capital market is something completely different from an economy and is much simpler and more accessible than I had imagined”, Geva said.

As an experienced trader, a lecturer, trainer and mentor in this field, he has set his goal, to transfer the knowledge and experience he has acquired in a method that will save you a lot of money and time, using sophisticated tools that will open the way for you to succeed in this trade.

“What’s important is that all the time I spent hours watching online trading, I’ve accumulated actual trading experience with demo software and, of course, trading in real time with real money – my money”.

Futures trading is easy and simple trading, which is a highly profitable trading derivative, with very little risk, especially for a starting trader with a small initial trading account.

The futures market is a market without the influence of market makers and interested parties. hence the huge advantage in it, since none of them is capable of moving this huge market to its goals and therefore trading in it, using the correct rules and the method taught in the course developed over the years, embodies a large profit potential.

“This is the only track that puts you in the head of a trader ... all the material is done while trading in real-time positions ..”

Completion of the course the training is only the beginning of a new path. All the graduates of the track have the right to actively participate in an unique advanced daily signal up service, weekly reviews, forum, support and telephone assistance.

“I would be happy to see you joining a supportive and successful family” .

Geva Gazit – CEO Geva International Trading
An active futures trader and lecturer



**“ Learning, training,
practice, specialization,
success! ”**

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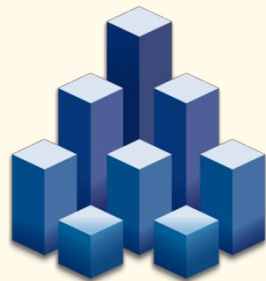
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The 3D Trading guide



The guide will teach you to the 3 most powerful behavioral modules of the markets. The trading secrets of the largest financial institutions and hedge funds in the world are exposed!

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